

# PROMOTION OPPORTUNITIES

FOR BUSINESS SOUTH MEMBERS



# Connect. Navigate. Empower.



# **Grow Your Business Through Business South Paid Promotions**

Boost your business with some of our paid promotion opportunities.

Reach a wider audience, enhance your visibility and drive growth by leveraging our tailored marketing solutions designed to help your business thrive.

Here is a preview of the marketing solutions we offer:

- Email Marketing CEO's Monthly
- Social Media
- Website Blog
- Phone app
- Training and Events
- All-In-One Social Package

Let us help you find the perfect solution for your business needs and begin driving growth today.





# **Email Marketing - CEO's Monthly**

#### **Connect**

Connect is a monthly e-newsletter from our Chief Executive that is distributed to senior level staff of our member organisations. Ideal for advertisers wanting to connect with key decision-makers in the Southern Region business community.

#### **Audience Reach**

Audience size: 1,200+

#### **Engagement Metrics**

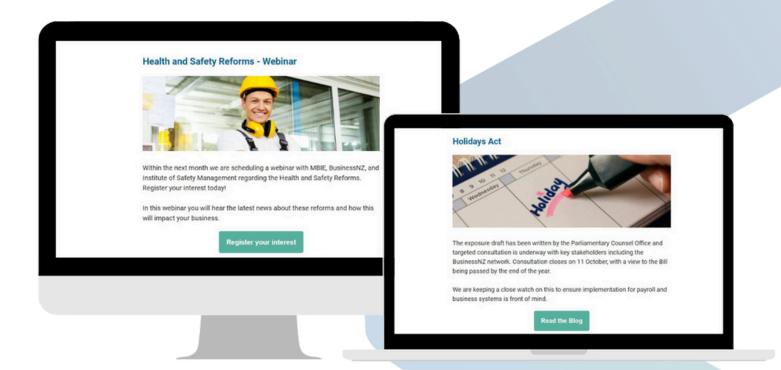
Average Open Rate: 65%

Average Click-Through-Rate (CTR): 5-10%

#### Cost

\$1000+GST

Here is an example of what your promotion would look like on our connect e-newsletter





# **Email Marketing - Central Otago E-Newsletter**

The Central Otago e-Newsletter is a monthly EDM from our Central Otago team. A great opportunity if you are looking for opportunities in the Central Otago region.

#### **Audience Reach**

Audience size: 300+

#### **Engagement Metrics**

Average Open Rate: 40%

Average Click-Through-Rate (CTR): 5-10%

#### Cost

#### \$350+GST (MEMBERS ONLY)

Here is an example of how your ad would look on our e newsletter.

#### **Maniototo Adventure Park**



The Maniototo Adventure Park invites you to do something different for this year's workplace Christmas function.

Try the unique and ancient sport of Curling with your colleagues or fly down the Gold Rush Luge before relaxing in our comfortable lounge bar. We can tailor an event to your tastes and budgets and accommodate and cater for groups up to 80 people.

Special offer for Business South members: 20% off Curling or Good Rush Luge and FREE use of the Lounge Bar when booking catering.



# **Training and Events**

Training and Events is our weekly EDM. The audience is broader than our other EDMs, but the content is highly targeted towards training and events opportunities.

#### **Audience Reach**

Audience size: 2300+

#### **Engagement Metrics**

Average Open Rate: 30%

Average Click-Through-Rate (CTR): 5-10%

#### Cost

\$350+GST

Here is an example of what your training and events would look like on our EDM





#### Social Media - LinkedIn and Facebook

Get the attention of our followers on LinkedIn and Facebook with paid promotion on our social channels. We will post and tag your organisation on both platforms.

#### **Audience Reach**

Audience size - LinkedIn: 1400+ Audience size - Facebook: 640+

#### Cost

#### \$950+GST per combo

Here is an example of what your posts could look like on our socials





# **Website Blog**

Our Business South blog covers a range of topics for a business audience. There is an opportunity to share editorial content, which is then also shared as a post on our Facebook page.

#### **Engagement Metrics**

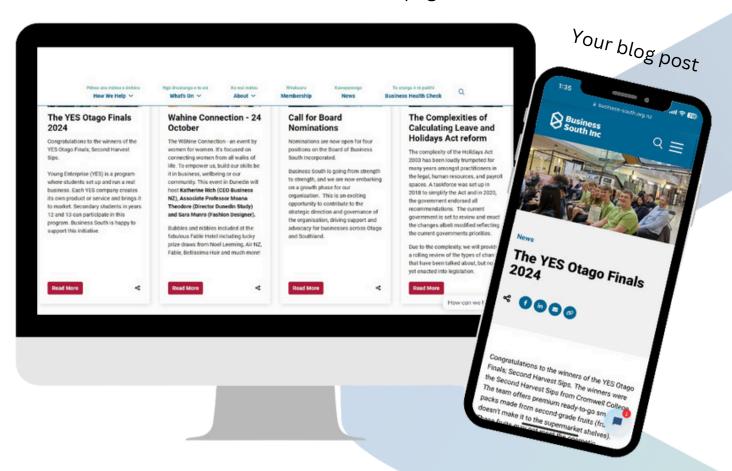
Average Blog Post Views: 100 -150

Homepage Views in Last 12 Months: 15,700

#### Cost

\$1200+GST per blog article + FB post

What it would look like on our homepage





# **Phone App Banner**

The Business South Phone app provides the opportunity to promote your organisation on the app. Aimed at Business South members.

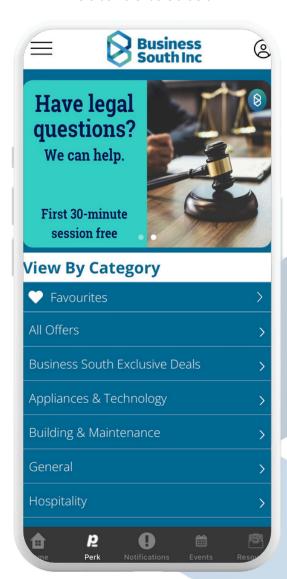
#### **Engagement Metrics**

App Downloads: 460

#### Cost

\$500+GST per month

Here is an example of where your ad would be located





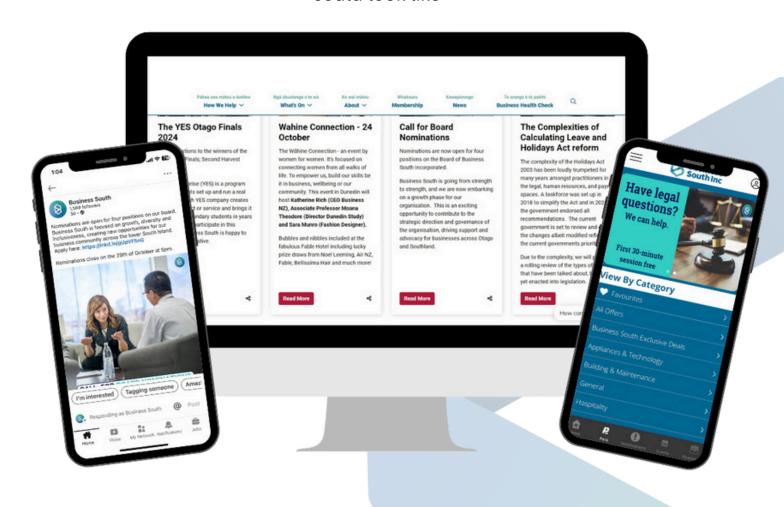
## **All-In-One Social Package**

Boost brand visibility, with our all-in-one package, **including social media promotions on Facebook and LinkedIn, alongside a feature on our website and mobile app**. We will post and tag your organisation on both LinkedIn and Facebook.

#### Cost

\$1950+GST

Here is an example of what your promotions could look like





### Webinar

Expand your reach and grow your brand by hosting a webinar with Business South. This cost-effective and easy to implement session will position you as an expert in your industry and foster new connections with potential clients. Up to 5 minutes of promotional content per webinar.

#### Cost

\$500+GST

